

PRESS RELEASE

REPA expands its partnership with Rancilio

Cesena, Italy - January 30, 2024

<u>REPA</u>, the leading European spare parts distributor for foodservice equipment, coffee, vending machines and household appliances, is extending its **partnership** with Italian professional coffee machine manufacturer, Rancilio.

Rancilio is one of the world's most respected manufacturers of fully automatic and traditional coffee machines. REPA is now an official spare parts distributor for the brands **Rancilio** and **Rancilio Specialty**, across Italy, France, and the joint MEA and APAC regions, respectively, having already partnered with the Rancilio brand in Spain.

Thanks to this partnership, REPA customers including roasters, service technicians, and coffee machine importers, are now set to **benefit from the REPA difference** – a reliable and super-fast one-stop-shop solution via a dedicated web shop, **stocking over 1000 original spare parts and accessories** for its machines.

Crucially, as a global solutions provider with advanced automated logistics operations across the globe, partnering with REPA means that those same customers have somewhere to turn for an 'always-in-stock' guarantee, quick shipping, and a highly knowledgeable technical customer care service, constantly on hand to help.

Moreover, REPA can boast Europe's largest and most comprehensive stock of **original spare parts and accessories** from over 2,000 original equipment manufacturers (OEMs) to highly respected professional brands and beyond.

Gilberto Guidi, Group Director Professional Coffee REPA, comments: "As experts in the coffee sector, serving all coffee industry stakeholders, we are delighted to welcome this new partnership with Rancilio and Rancilio Specialty, offering their customers, including roasters, service technicians and importers, the super-fast supply of 100% original spare parts every time.

Partnering with REPA means operators can grind, pour, or brew with confidence that they are supported by a global expert with an unmatched choice of OEM parts and accessories."

Rancilio adds: "We are excited about this partnership with REPA, a crucial step in our mission to ensure excellent service to our customers. The rapid and reliable distribution of spare parts is essential to maintaining peak performance of our products, and with REPA, we have found the perfect partner."

REPA

REPA is the leading European spare parts distributor for foodservice equipment, coffee, vending machines and household appliances and is a trusted partner to equipment manufacturers. Since 2022 REPA is division of Parts Town Unlimited, the global leader in high-tech distribution of mission-critical equipment replacement parts, related products and services for the foodservice, residential appliance and HVAC industries. REPA customers benefit from strong expertise in spare parts, with more than 40 years of experience in the market from REPA Italia, REPA Deutschland, REPA Iberia, REPA France, ATEL and Big Warehouse.

With the industry's largest inventory accessible through state-of-the-art webshops, high stock availability, highly innovative logistic centers that assure the fastest delivery of spare parts in the industry, REPA provides every customer with the right part, at the right time, everywhere.

Websites

www.repagroup.com www.lfspareparts724.com

Parts Town Unlimited

Parts Town is the leading, technology innovation-driven distributor of genuine OEM (original equipment manufacturer) foodservice, residential appliance and HVAC equipment repair parts. When there's a hiccup with any www.repagroup.com



piece of equipment, Parts Town is ready to jump in and help with the most in-stock parts on the planet, innovative technology and an unmatched customer experience. Customized solutions benefit equipment service technicians of all kinds, as well as chain and independent restaurants, schools, health care facilities and hospitality providers. By partnering with the top manufacturers of foodservice, residential appliance and HVAC replacement parts, Parts Town improves the supply chain, increases sales of genuine OEM parts and keeps every customer's business running like clockwork. Parts Town also partners with equipment and supplies dealers of all sizes to offer a one-stop-shop through its Parts Town marketplace.

Website

www.partstown.com

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